

Meet our Agency Principals:

Mike Meinscher has been in the electrical industry for over 20 years. Throughout his career he has enjoyed success in a variety of roles including branch location start ups in the electrical distribution environment, EPC specialist driving manufacturer's specifications with contract engineering firms along with his position as a drive specialist at a large electrical distributor in Houston. Mike received his Bachelor's of Science Degree in Industrial Distribution from Texas A&M. Mike is an active church member and implements God's teachings in his daily life. Throughout the years, Mike has built long standing business relationships by dealing with his clients with trust and integrity. Mike's passion for building business within in the electrical industry is contagious and he looks forward to working with you.

Kevin Kinzie has been in the manufacturing environment for over 20 years. During his various tenures, he has streamlined Product Research and Development Processes, implemented Lean Six Sigma Programs and Increased Sales Revenues in various industries; most recently the electrical industry. Kevin received his Bachelor's of Science Degree in Industrial Engineering from Texas Tech University and he is a Six Sigma Black Belt. Kevin prides himself with understanding the customer and building long standing business relationships. Kevin is also active in his church and is guided by his relationship with Jesus Christ. Kevin will continue to bring new ideas and concepts to the electrical rep industry to ensure the growth and success of TEC Sales, LLC and he is looking forward to serving you.